



Applidex

*"Every new morning brings new sunshine, new joy and new hope."
Lailah Gifty Akita*

THERE IS NO SEQUE

Welcome to the Summer of 2021. Do you remember the uplifting song from the '80's and when I hear it today, I still bob my head and sing along, 'I'm Walking on Sunshine' by Katrina and the Waves? The video was simple and happy. The song is about a moment in time (if you check out the lyrics) how the singer wants a relationship to change from part time to full time.

I am trying ridiculously hard to focus on the positive things in my life, reduce the emotional baggage, and be happier. Okay, it is a work in progress, but I am trending the right way.

Once a week Emily and I Zoom chat with friends I've known since high school. A few months ago we met up with Mike and his wonderful wife Marie. Mike and I also knew each other in high school. We were at his ordination as a Deacon. Mike is legally blind and recently diagnosed with another issue which will hopefully cure itself in a few months. He is a humble person.

We are fortunate to watch and listen to his Sunday homilies which are taped. His messages are simple and framed around everyday life. He ends his homilies with the words 'Keep on Loving.'

For the last few months, those words have struck a personal chord. I tell my adult children, my grandchildren, my brothers and my sister more often that they are loved.

After writing all the Applidex stories for so many years I am allowed for once to be a little maudlin.

Maybe for one moment, one hour, one day you will feel like you are walking on sunshine.

Martin

SUMMER 2021

PROCESS ENGINEER \$68,000-\$73,000

A Chemical Engineer who offers experience with Compression Molding, Paint, Injection Molding with automotive Tier 1 manufacturers. Has launched and optimized new lines, increase productivity, reduced scrap and minimized downtime. Able to work with customers and suppliers.

BILINGUAL (E/F) CUSTOMER SERVICE SUPERVISOR \$65,000-\$70,000

An English/French Bilingual verbal and written Supervisor capable of reinvigorating a department and streamlining processes. Knows CRM and CIP platforms along with user SharePoint documents. Manages the telephone multiple queues and customizes reporting of calls and flow.

MECHANICAL/ELECTRICAL PRODUCT/ PROCESS ENGINEER \$75,000-\$80,000

He has a Mechanical and an Electrical Engineering degree offering product development design, validation, prototyping, testing and evaluation of production processes. 3D modeling of sheet metal, castings, plastic injection moulding and machining, and rapid prototyping of Electro-Mechanical products. Knows DFMA, GD&T, and SolidWorks.

INSIDE TECHNICAL SALES \$60,000 - \$62,000

A 2016 Mechanical Engineer who provides equipment selection and pricing, review plans and specifications and provides quotations. He explores new opportunities for business through customer websites and RFQ's and uploads on the CRM. He participates in tradeshow and visits customer sites and resolves technical issues.

PRODUCTION/QUALITY MANAGER \$75,000-\$80,000

A BSc, CPIM, CQE who has held positions as Production and Quality Manager in Automotive parts, and consumer products. Has lead inspectors and production teams. Does analyze scrap rates, supports continuous improvement, performs root cause analysis. Oversees budget, manufacturing processes, efficiencies and labor costs.

WHAT IS THE APPLIDEX?

The APPLIDEX is a sample of candidates on file with Applicants Inc. a permanent placement employment agency. All profile descriptions are of real candidates that were job searching when this APPLIDEX was written. For more information on these candidates or to discuss your recruiting requirements please contact Martin or Emily.

ELECTRO MECHANICAL SERVICE TECHNICIAN \$35/HR

An Electronic Technologist who repairs, assembles and integrates Automation systems. He can set up control panels, PLC's and HMI equipment. He maintains automated equipment and standardizes processes. He wires electrical panels and manages test equipment. He offers very good troubleshooting skills.

BUYER/SCHEDULER \$65,000 - \$70,000

An Industrial Engineering graduate with Supply Chain certification has purchased steels, copper and other production materials using Oracle and SAP. Updates the master production and weekly schedule and runs MRP reports. Works on strategic contracts and sourcing to generate cost savings. Aligns and forecasts the load and capacity needs.

HUMAN RESOURCES MANAGER \$80,000-\$85,000

A CHRP, CHRL designate provided HR solutions for 150+ union and non-union employees for Eastern Canada. Solid skills with Health & Safety and payroll (ADP, Kronos, HRIS, ATS). Knows provincial and federal labour laws, updated performance evaluations, created job descriptions and managed WSIB claims and has recruited.

CNC PROGRAMMER \$31-\$32

2015 Mechanical Engineer who sets up and operates CNC machine tools and develops programs using Mastercam. Experienced with SolidWorks, Catia and all types of gauges. Designs and analyzes 3D parts in SolidWorks and identifies continuous improvement opportunities.

For information on these candidates please contact **MARTIN HARLICK** or **EMILY HARLICK**
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Applidex

MANUFACTURING ENGINEER

\$70,000-\$75,000

2014 Masters Mechanical Engineer offers new programme launches, APQP, PFMEA, Lean, Kaizen and SolidWorks. Currently has process ownership in continuous improvement, machine maintenance, tool purchasing and product development process. Completes operator instructions/procedures, optimizes cycle count and conducts time studies.

DIRECTOR OF SALES AND MARKETING

\$115,000-\$120,000

A poised, driven executive will be able to reinvigorate your distribution channels, mentor and improve sales personnel productivity. Knows how to forge partnerships with key influencers to secure lucrative contracts, RFP bidding opportunities and recurring revenue streams. Continues to cement long term relationships with key customers.

MANUFACTURING / PRODUCTION ENGINEER

\$80,000 - \$85,000

P. Eng Mechanical Engineer who offers Tier 1 auto and non auto experience in equipment installations, automation, trial runs, scrap reduction and error proofing in machining, injection molding fabrication and extrusion. Has supervised skilled trades, team leaders, leading production, safety and Kaizen.

CUSTOMER SUPPORT REPRESENTATIVE

\$40,000-\$45,000

Was employed by a Tier 1 automotive parts manufacturer. Generated customer invoices, bills of lading, shipping paperwork, customer purchase orders and communicated with customers. Well versed using SAP, Navision, Plex and Syteline. Has creative problem-solving skills and particularly good communication abilities.

COMPUTER AIDED DESIGNER/APPLICATIONS

\$60,000-\$65,000

Bachelor of Technology graduate has 8 years experience creating 3D models and layouts of components and assemblies using Pro-Engineer, Catia, UG-NX, GD&T. Has supported APQP DFMEA and FEA. Able to use MasterCam, creates cost savings and provides technical customer support.

PLANT MANAGER

\$110,000-\$120,000

Offers a Masters in Industrial Engineering and experience as a Lean Manufacturing Manager now a Plant Manager overseeing plant daily activities, schedules, customer deliveries, planning, and resource allocation. Leads Health & Safety, 6S, Kaizen cost control and profitability of the Value Stream.

MILLWRIGHT/MACHINE BUILDER

\$35-\$36/HR

A licensed Red Seal Industrial Millwright offers 15 years experience with machines including pneumatics, hydraulics, pumps, motors, bearings and machine building. Acts as apprentice mentor and part of the Health & Safety committee. Prepares and fabricates subassemblies.

QUALITY MANAGER

\$88,000-\$90,000

1998 Mechanical Engineer PEng. who has worked in the Automotive, Aerospace and regulated industries. Knows IATF16949, AS9100 using PDCA methods. Responsible for annual audits and mentoring 9 direct reports, APQP, FMEA and PPAP submissions and implemented a cost of quality program.

AUTOMATION ENGINEER RECENT GRADUATE

\$55,000-\$60,000

Offers 25 months of experience designing/updating PFMEAs, developing and implementing ladder logic and controls, competent in AutoCAD, SolidWorks and VB. Develops and coordinates plant and equipment layout improvements, provides engineering support to assemble and fabrication in safety, process improvements and productivity increase.

HUMAN RESOURCES & PAYROLL ADMINISTRATION

\$59,000-\$62,000

A university graduate and CHRL who conducts employee orientations, manages corrective action processes, cochairs the health & safety committee, monitors performance evaluations and led full cycle recruitment. Managed the end-to-end payroll process, using SAP to generate HRIS and payroll reports.

CUSTOMER SUPPORT ADMINISTRATOR

\$48,000-\$53,000

College graduate offers skills in SAP, Pacman, Salesforce, Tableau and Microsoft Office Suite. Logs data into SAP and Excel, resolves queries from customers and distributors, builds an accurate paper trail, between customer, company and warehouses and conducts company audits.

MAINTENANCE SUPERVISOR

\$85,000-\$90,000

A licensed electrician offers years of experience in maintenance with automotive Tier I companies. Currently supervises millwrights, electricians and a robot tech. Manages maintenance weekly payroll, maintenance budgets, schedule and plans PM for all production equipment. Achieves all KPI's.

MANUFACTURING ENGINEER

\$62,000-\$65,000

2007 Mechanical Engineering graduate with a Machinist's diploma and a user of SolidWorks, HSMWorks, Mastercam, Fusion360 and 3D printing. Currently programming CNC lathes, 3 and 4 axis CNC milling centers. Heads Process Planning, fixture/tooling design and optimization of production processes.

PRODUCTION SUPERVISOR

\$64,000-\$65,000

Uses 5S, 8D, 5Whys, Kaizen and Lean, while supervising production, ensuring safety, complying with OSHA, managing workflow and recommending process improvements. Follows SOPs, flow charts and instructions, analyses computer data, evaluates, trains employees and implements new operational tools.



For information on these candidates please contact **MARTIN HARLICK** or **EMILY HARLICK**
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